

Message Text

UNCLASSIFIED

PAGE 01 HELSIN 03095 211019Z

12

ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 211010Z DEC 73

FM AMEMBASSY HELSINKI

TO SECSTATE WASHDC 7014

UNCLAS HELSINKI 3095

E.O. 11652: N/A

TAGS: BEXP, ETRD, FI

SUBJ: EXPORT PROMOTION QUESTIONNAIRE

REF: STATE 238848

1. FINNISH FOREIGN TRADE ASSOCIATION (FFTA) FINANCED BY LEVIES ON MEMBERS ON BASIS OF PERCENTAGE OF ANNUAL TURNOVER (MINIMUM OF ABOUT US DOLS 80 PER ANNUM PER MEMBER) AND MATCHING GOVERNMENT FUNDS FROM MINISTRY OF TRADE AND INDUSTRY. IN 1973, THIS CAME TO 3.5 MILLION FMK (ONE US DOL EQUALS ABOUT 3.80 FMK). MEMBERS ARE TRADE ASSOCIATIONS AND INDIVIDUAL COMPANIES. BOARD OF SUPERVISORS COMPOSED OF REPRESENTATIVES OF BOTH MEMBERSHIP AND GOVERNMENT SETS POLICIES. IN ADDITION, FFTA DEALS WITH MEMBER TRADE ASSOCIATIONS ON AN INDIVIDUAL BASIS TO DEVELOP TAILORED EXPORT PROMOTION PROGRAMS RESPONDING TO THEIR DESIRES.

2. FINNISH EXPORTERS HAVE NOT DISCOVERED ANY UNIQUE OR ESPECIALLY EFFECTIVE EXPORT PROMOTION TECHNIQUES, ACCORDING TO FFTA. LATEST PROJECT IS COMPUTERIZATION OF TRADE OPPORTUNITIES REPORTED BY VARIOUS SOURCES INCLUDING COMMERCIAL ATTACHES ABROAD. THESE WILL BE DISSEMINATED FREE TO POTENTIAL SUPPLIERS. KREHBIEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973HELSIN03095
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: HELSINKI
Handling Restrictions: n/a
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30 JUN 2005

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